

## Aero K and NAVBLUE sign deal to optimize the airline's flight operations from Entry into Service

Toulouse, France, 5<sup>th</sup> July 2021

- **NAVBLUE to provide flight operations excellence solutions for new south Korean start-up airline**
- **Services signature in June 2021 and execution dates aligned with entry into service of Aero K fleet and opening of international routes**

Aero K, South Korea's newest start-up airline, has just signed a package of services with NAVBLUE to ensure a focus on flight operations excellence and efficiency from the outset of its operations. These services will include:

- **Flight Operations Entry into Service Assistance**, providing expertise in activities ranging from flight operations engineering to safety and quality management system and advisory assistance for the opening of international routes;
- **Implementation of a complete Fuel Monitoring solution** with the SkyBreathe® software, to ensure efficiency of operations now and in the future;
- **Assistance for Fuel & Flight Efficiency and Flight Preparation**, to complement the fuel monitoring solution and ensure an effective organization and robust procedures, in order to maximise operational benefits.

Aero K has been a NAVBLUE customer since 2019, operating Charts+, NFP, N-Tracking, AODB, Navigation Database and Flysmart iOS on its first aircraft, an A320-200 operating on a domestic route. The start-up airline is also the first customer in Korea for Skybreathe®, the software designed by OpenAirlines and incorporated in NAVBLUE's fuel efficiency solutions since 2018.

Operating in a highly competitive low-cost market, Aero K places a strong focus on the importance of implementing robust flight operations practices and efficient procedures, to maximise its operational excellence and cost savings from day one. NAVBLUE's expertise will support the airline in this approach while enhancing its digitalisation, in view of an integration with Skywise.

*"Drawing on its strong expertise and ability to leverage tool capability towards sustainable operations, NAVBLUE will provide Aero K with a complete and complementary package, fulfilled by dedicated professionals and best in class tools, backed by its Airbus OEM experience",* said Fabrice Hamel, CEO of NAVBLUE.

.../...

"Aero K aims to establish itself as the most efficient and eco-friendly LCC in Northeast Asia by achieving not only fuel optimization but also low carbon emission goals through this Skybreathe contract. At the same time, with the cooperation between Aero K and NAVBLUE we want to take advantage of this opportunity to adopt and apply the best practices in terms of green flight beyond the simple fuel management system implementation", said BK Moon, Fuel Manager of Aero K.

**About NAVBLUE:** NAVBLUE is an Airbus Services company, wholly owned by Airbus, and dedicated to Flight Operations & Air Traffic Management Solutions. NAVBLUE provides digital solutions and services, and supports both civil and military environments, on the ground and onboard any aircraft and offers expertise in a range of areas, including digital cockpit operations, Operations Control Centre (OCC) systems, Flight Ops Engineering, Performance Based Navigation (PBN) and Air Traffic Management (ATM). NAVBLUE employs 550 employees spread across the world, with offices in Canada, France, Sweden, Thailand, UK and US and representatives in several other countries across the globe.

**About Aero K:** Aero K is the newest low cost airline in South Korea, currently operating one A320-200 aircraft on a domestic route averaging three flights per day but looking to increase its fleet and network in the short term with international flights within Asia to China, Japan, Taiwan and Vietnam. Aero K should receive a second Airbus aircraft by the end of this year and plans to open international flight routes in 2022.